

Message Text

UNCLASSIFIED

PAGE 01 ABU DH 00573 230652Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 /031 W
-----230653 007492 /22

R 230640Z FEB 77
FM AMEMBASSY ABU DHABI
TO SECSTATE WASHDC 5673
INFO USDOC WASHDC
AMEMBASSY ATHENS

UNCLAS ABU DHABI 0573

ATHENS FOR RTDO

E.O. 11652: N/A
TAGS: BTIO, TC
SUBJ: FOUR U.S. FIRMS REPRESENTED IN BIDDING FOR NEW ABU DHABI
REFINERY

1. ON FEB 22 ABU DHABI NATIONAL OIL COMPANY DISTRIBUTED INVITATIONS TO TENDER LARGE REFINERY FOR JEBEL DHANNA INDUSTRIAL COMPLEX TO PRE-QUALIFIED FIRMS. SEVEN FIRMS WERE INVITED TO BID: FLUOR, BADGER, LUMMUS, FOSTER-WHEELER (ALL U.S.), MITSUI, CHIYODA (BOTH JAPAN), AND PROJETI (ITALY). REFINERY WILL BE CONVENTIONAL HYDROSKIMMER WITH 120,000 B/D CRUDE UNIT, CAT REFORMER, AND HYDRODESULFURIZER. PROJECT VALUE ESTIMATED TO BE SEVERAL HUNDRED MILLION DOLLARS.

2. CLOSING DATE IS APRIL 2, 1977 LEAVING VERY LITTLE TIME FOR FIRMS TO FORMULATE BIDS. EMB BELIEVES IT LIKELY THAT SEVERAL FIRMS WILL ASK FOR EXTENSION.

3. EMB NOT YET CERTAIN WHY KELLOGG, WHICH BUILD 15,000 B/D UM-AL-NAR REFINERY, UNEXPECTEDLY NOT ON LIST. MOST OTIMISTIC VIEW IS THAT ADNOC HAS SOME OTHER PART OF JEBAL DHANNA COMPLEX IN MIND FOR KELLOGGG, AND IN FACT KELLOGG WAS ASKED TO SUBMIT PREQUALIFICATIONS FOR JEBEL
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DHANNA POWER GENERATION AND DESALINATION WORK LAST WEEK.

4. MOST SIGNIFICANT ASPECT OF PROJECT IS THAT BIDS NEED NOT BE FIXED-PRICE. THIS IS FIRST TIME REIMBURSABLE BASIS BIDS HAVE BEEN ACCEPTABLE FOR LARGE DEVELOPMET PROJECT IN ABU DHABI.
DICKMAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 23-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ABUDH00573
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770062-0328
Format: TEL
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
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Litigation History:
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Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 30-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3258291
Secure: OPEN
Status: NATIVE
Subject: FOUR U.S. FIRMS REPRESENTED IN BIDDING FOR NEW ABU DHABI
TAGS: BTIO, TC
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/9cd360c3-c288-dd11-92da-001cc4696bcc
Review Markings:
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